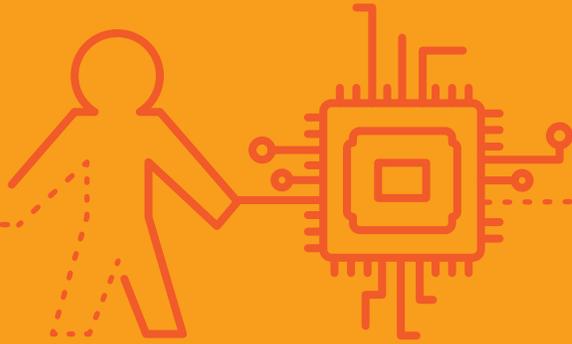


CASE STUDY



SPI HEALTH AND SAFETY: MAINTAINING ASSET SAFETY WITH ALCUMUS

To find out more visit
alcumus.com





Alcumus elevates our profile in terms of what we bring to the table. It allows us to demonstrate we've made the effort to provide more transparency to our customers and not just sell equipment but provide them with a comprehensive view of their assets.

ANDREW SAABAS

Director of Technical Services,
SPI Health and Safety

**SPI HEALTH AND SAFETY:
MAINTAINING ASSET SAFETY WITH ALCUMUS**

Offering a 360-degree approach to health and safety to over 4,000 customers, SPI Health and Safety is committed to protecting people in the workplace. From safety training and consulting to safety product distribution, occupational hygiene, equipment repair and certification, the team at SPI provide their customers with a wide range of services to maintain a safe environment.

A proud customer since 2018, Andrew Saabas, the Director of Technical Services at SPI, discussed how the Alcumus asset inspection solution has allowed them to scale to new heights. Alcumus has helped SPI give their customers an accurate view of their equipment through the simplified asset inspection process, easily accessible cloud-based desktop and mobile application, in addition to the intuitive interface and customization options.

THE ALCUMUS IMPACT

- 70,000 assets uploaded into the Alcumus inspection solution
- 4,500 sites assigned
- 30,000 visual inspections completed a year with Alcumus
- Greater time savings
- Comprehensive view of assets

THE CHALLENGE



Dealing with antiquated software, making it harder to scale



More time lost through manual processes



Difficult to collect information when in remote locations

One of the main challenges SPI was facing was working with an in-house solution which made it difficult to scale. It was not able to keep up with the thousands of inspections SPI completes a year, as the platform was not well-structured and could only run on a remote desktop server. This made it unreliable and cumbersome to use. As the company grew and developed, Andrew and his team realized this solution would not be able to deliver on all SPI's growing requirements.

Providing their customers with the proper documentation was another challenge they faced. **“Our customers need to know they can rely on us,”** Andrew told us. **“If we didn't have something like the Alcumus asset inspection solution, it would've been an extremely difficult manual process to get those reports and certifications out.”**

Having a reliable system in the field has been another pain point technicians at SPI have faced. It was proving extremely difficult to connect to the internet and get the information needed when working in remote locations with a remote desktop server. This made it harder for front-line workers to complete inspections and provide customers with an accurate view of their assets and equipment.



THE SOLUTION



Comprehensive customization capabilities in the Alcumus asset inspection solution



Reliable mobile asset inspection application



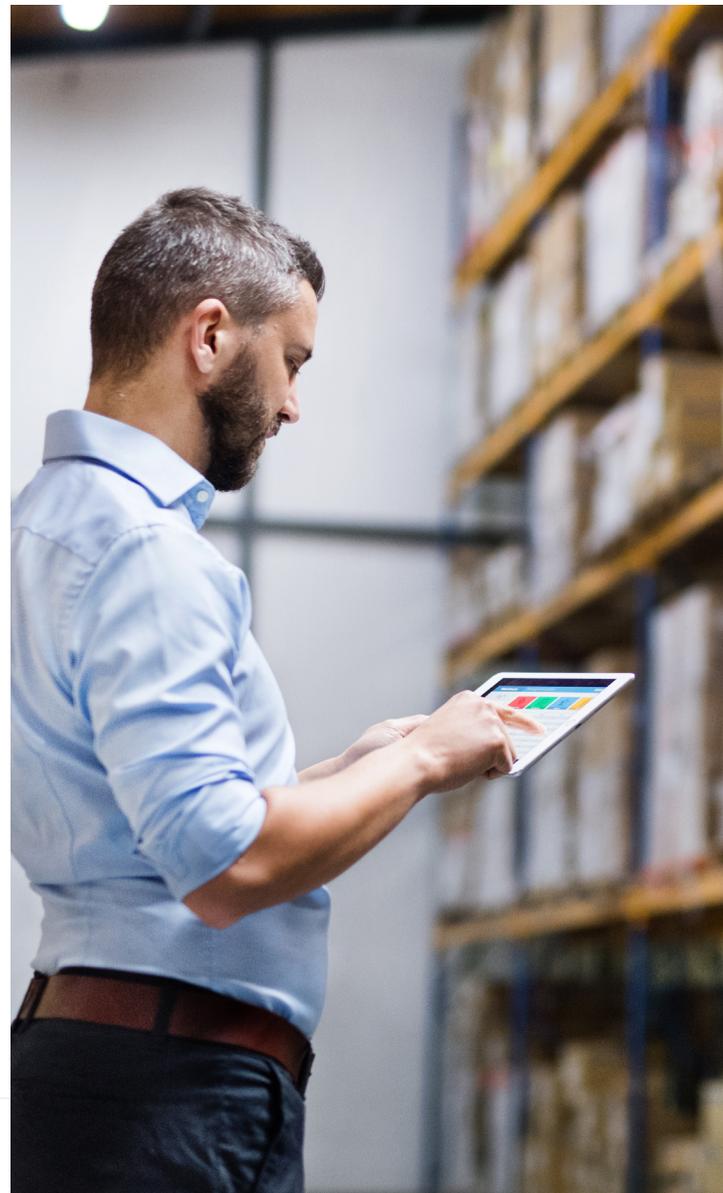
Responsive in-house Alcumus support team

In 2018, SPI Health and Safety acquired an organization named Treen Safety who were already using the Alcumus asset inspection solution. With SPI technicians aware of this digital tool, they mentioned its capabilities to Andrew and his team who began to explore how they could best leverage this solution. Realizing Alcumus was able to deliver on all their needs and more, the team at SPI never looked back.

“It was an a-ha moment for us,” Andrew said. **“What turned the tide in our eyes was the ability to go in and build templates and control our destiny from an operational standpoint.”** Having the freedom to customize inspection, asset, and event templates according to their needs was a game changer for Andrew and his team. They no longer had to rely on IT to modify elements or reports and could complete it themselves.

Having a mobile application was another element which has helped the team when working in the field. The Alcumus asset inspection solution offers a reliable online and offline mode to help technicians when working in remote locations to continue collecting data without interruption. This has helped boost productivity and efficiency with Andrew and his team when working on-site.

With all the right elements in place, SPI was able to take asset inspection and safety to the next level. SPI worked with a dedicated customer success manager at Alcumus to help them get the maximum value from the tool and utilized the responsive and efficient Alcumus support team.



THE IMPACT

Now, SPI Health and Safety has 70,000 assets in the Alcumus asset inspection solution dispersed across 4,500 customers and sites. The organization has been able to scale and grow to its highest potential, allowing their customers to proactively maintain asset safety to keep their people safe. Their clients can prove due diligence with the proper documentation, provided to them by Alcumus through SPI, which they can now present to regulatory bodies to demonstrate they have the proper certifications in place.

The Alcumus asset inspection solution has also allowed the team at SPI to save more time. “Being an easily accessible, cloud-based solution with an intuitive interface has alleviated a lot of issues from a field standpoint and has helped create one comprehensive view of information,” Andrew mentioned. “It’s now easy for us to connect and do our work without interruption and has helped us save incremental amounts of time. With this micro economy you can see the macro value.”

The Alcumus asset inspection solution has also helped SPI build stronger relationships with their customers. They can now provide them with greater transparency and an accurate view of their asset data through reports and certifications with the help of this tool. “If they’re working with us, they have a comprehensive view of their information and this elevates our profile in their eyes,” Andrew told us. “It allows us to demonstrate we have the expertise along with the tools and people in the right places to service them.”

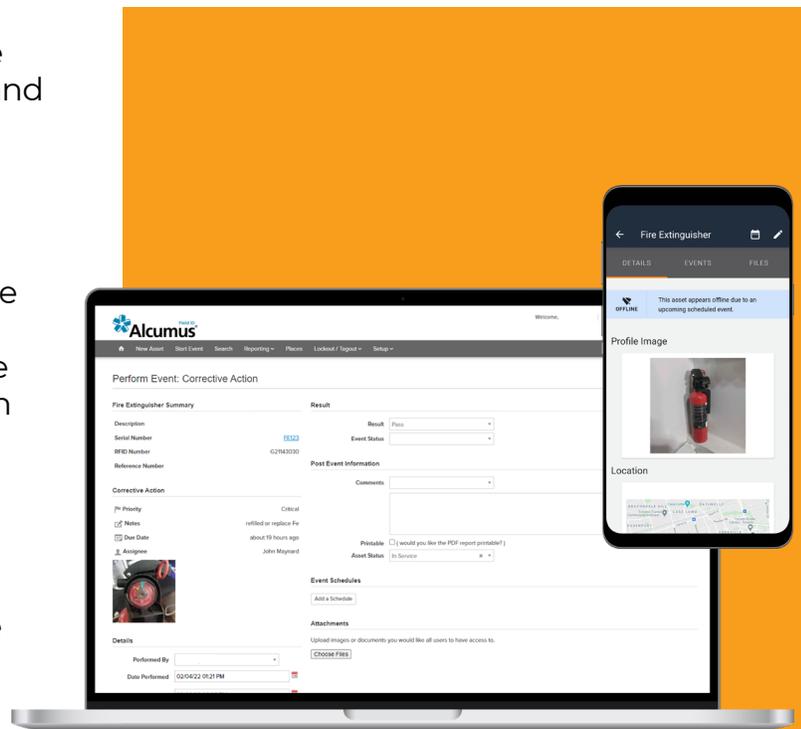
IN CONCLUSION

When asked what advice Andrew would give to his peers who are still using traditional manual processes, Andrew said, “If someone is doing things manually, the risk of omission is very high. If you don’t have a way of documenting and tagging your equipment to know it’s been inspected, you risk giving the worker something that’s unsafe. Even if you’re trying to do it with Excel, you get a lot of information and you’re trying to juggle it, versus allowing the software with the built-in features to be your eyes and ears.”

We are honored to work with SPI Health and Safety to provide their customers with assets and equipment which have been thoroughly inspected to protect their people.

Want to learn more about how our asset inspection solution can help you proactively maintain equipment safety?

[Speak to one of our Alcumus representatives today.](#)



CASE STUDY

ABOUT ALCUMUS

Alcumus is a leading provider of technology-led risk management solutions providing clients with advice, expertise and support to help them identify and mitigate risks, navigate compliance and keep people safe. It supports clients with a wide range of risk management services, including products across Supply Chain Management, EHS Software, and Asset Inspection Systems.

Our people are at the heart of our business, building strong relationships with our clients to understand their needs, minimize risks and navigate compliance through our in-depth knowledge of your sector, regulations and challenges.

To find out more visit
[alcumus.com](https://www.alcumus.com)

